

**Brain teaser:** What next?  
**No brainer:** Fast-track your Sales success with Veeam's OnRamp

If you're graduating in December 2018 or May 2019 and wondering what to do next, here's a no brainer: join OnRamp, our sales development program designed to get your career moving fast.

OnRamp will teach you about the data management industry and how to help global leaders protect their information. This 120-day program is broken into four vital segments: Career Essentials, Soft Skills, Role Skills and On-the-Job Training. In-depth instruction covers selling Veeam products and services, as well as launching your own success in sales:

- Business and Financial Acumen
- Developing your Network
- Executive Presence
- Presentation Skills
- Social Selling
- CustomerCentric Selling®
- Competitive Landscapes, Leadership
- Career Planning
- and so much more

When you've completed the program, you'll be a sales superstar. Together we'll find the next step that's right for you, moving you into a role in Inside Sales or Renewals—and challenging you to deliver Greatness Every Day.

**GREATNESS EVERY DAY // [careers.veeam.com](http://careers.veeam.com)**

*\*\*If you accept a position, the offer is contingent upon the satisfactory completion of a background investigation and evidence that you're eligible to work for any employer in the United States.*

Greatness is the quality every Veeamer shares. It's what inspired us to launch the world's first hyper-availability platform. It's why our training will move your career ahead. And it's why you'll feel right at home here.

Your greatness includes:

- Bachelor's degree in Sales, Marketing or a related field
- GPA of 3.0 or above on 4.0 scale
- Relevant coursework and/or projects
- Previous internship experience
- Strong analytical and communication skills
- Established record of achievement and leadership
- Process and results orientation
- Community service or extracurricular activities
- Unlimited work authorization in the United States

Greatness is why joining Team Veeam is a **no brainer** for your career.

