

## MMA-FL Alpha Sales Program

Established as one of the premier insurance agencies in the USA, Marsh & McLennan Agency (MMA) is meeting the needs of mid-sized businesses across the country. MMA's services are targeted to customers who seek professional advice on program structure, market knowledge, experience and expertise in their industry, along with local resources and service professionals.

MMA provides global risk management, risk consulting, insurance brokerage, alternative risk financing, and program management services for businesses, public entities, associations, professional services organizations, and private clients. We offer specialized products and services covering a wide spectrum of risks.

### As an MMA associate, you can expect:

- Competitive compensation
- Flexibility
- Entrepreneurial leadership
- Unmatched, scalable resources
- International platforms tailored at the local level
- Focused practice groups/industry verticals
- Belief in the power of strong carrier partnerships

### Program Overview:

In order to create and sustain a competitive advantage, we feel strongly that **attracting** and **retaining** the best talent in the market is our top priority. Our **Alpha Sales Program** is a well-defined, dynamic and challenging journey. The multi-faceted rotational assignments were designed to foster innovative thinking, develop your skills, and allow you to make a positive contribution to our organization and surrounding community. Our MMA-FL senior leaders are fully engaged in your career development and you will have ongoing exposure to those leaders. You will be immersed within our company strategy, culture and values as you progress through this 18-month multi-dimensional experience. This is an engaging, fast-paced and fun organization focused on your overall growth and development to set you up for success!

### Program Elements

The program will commence in September 2018 and all Alpha New Hires will be full-time associates. Additional program details including the start/end dates as well as the orientation and rotation schedules will be provided upon receiving an offer to join our organization.

- Location: Fort Lauderdale, Florida
- Rotations: Commercial Lines, Employee Benefits and Sales (6 months within each rotation)
- Target New Hires: Graduating Seniors

### Program Requirements & Application

Students must meet the established minimum requirements of the program in order to be considered as a candidate for an Alpha New Hire position. The minimum requirements are as follows:

- Graduating senior with a Bachelor's or Master's degree in Risk Management, Professional Sales, Business, Finance or similar major from an accredited College or University
- Relocation to Fort Lauderdale, Florida

All prospective candidates must provide a current resume and college transcript in order to be considered for an interview with program leadership. Successful candidates will be extended an

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employment offer in writing. All offers are contingent upon the successful completion of a criminal background screening, drug screening-, and reference check.

**2011, 2013, 2015 BEST PLACES TO WORK** - South Florida Business Journal  
**2012 HEALTHIEST EMPLOYERS** - South Florida Business Journal  
**2011 TOP INSURANCE FIRMS IN SOUTH FLORIDA** - Business Leader Magazine  
**2009, 2011, 2015 SOUTH FLORIDA WORKSITE WELLNESS AWARD**  
**2016 AHA Fit Friendly**  
**2017, 2016 SOUTH FLORIDA'S TOP WORKPLACES** – Sun Sentinel



*MMA and its Affiliates are EOE Minority/Female/Disability/Veteran employers.*