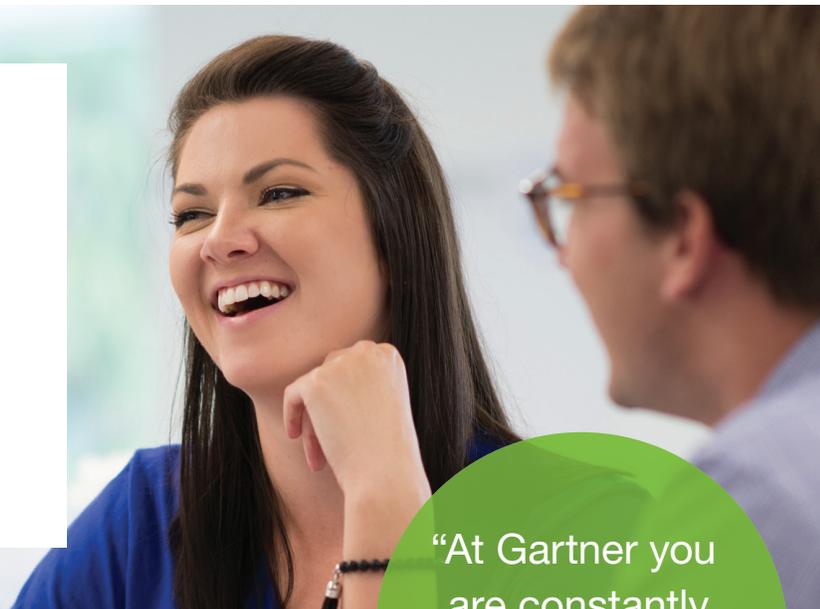


Dream big. Be bold. Go places.



“At Gartner you are constantly encouraged to think bigger.”

Account Manager

Location Fort Myers, FL

Account Managers are responsible for developing relationships with C-level and other senior executives. Account Managers work with clients and prospects in a specified territory to ensure they understand and receive the maximum value from Gartner services.

You are:

Success- and performance-driven.

You have a bachelor's degree and excelled throughout your education, or you have equivalent consultative sales experience with a proven track record.

An excellent communicator, able to deliver high-impact presentations to top executives.

You will:

Grow our business by engaging clients and prospects by phone and maintaining a significant quota within a territory.

Keep clients happy, working alongside them to increase satisfaction, retention and account growth.

Steer your own success by maintaining your competitive knowledge, managing your activity and tracking your performance.

Gartner will:

Help you reach your goals. Our outstanding paid training and management team prepare you to acclimate to Gartner, meet your quotas and grow with the company.

Reward your accomplishments, with a competitive base salary, exceptional benefits, generous paid time off, and unlimited bonus and commission potential. Top performers receive all-expense-paid trips to exotic locations.

Our location:

Looking for a healthy balance of work and play? You'll love our Ft. Myers, Florida location. World-class beaches, exciting nightlife, affordable cost of living, and top local schools and universities are just a few of the reasons why our area is one of the fastest-growing in the nation.

Join the conversation!



#lifeatgartner

Learn more at gartner.avature.net/campus

Glassdoor Best Place To Work, Employees' Choice Award Winner 2014, 2015, 2016
Forbes Most Innovative Growth Companies 2015
Fortune's Most Admired Companies, 2016

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