

Sales Trainee

Job Description

ThyssenKrupp Elevator is looking for enthusiastic entry level **Sales Trainee** to join our world class team in Florida . Recruits will enter a specialized 6 month training program to prepare them for advancement into a sales representative role. The ability to relocate after the training is essential part of this program. Come find your future with us.

ThyssenKrupp Elevator offers career growth; a competitive benefit and 401(k) package with immediate vesting; competitive pay; medical, dental, vision and disability plans after 30 days of employment; sales incentive bonus programs; monthly vehicle allowance plus fuel card; a great work environment; and the opportunity to join a large, stable, reputable and rewarding company.

Duties & Responsibilities:

- *Accomplish levels of sales objectives*
- *Gather market and customer information and conduct presentations*
- *Develop and maintain relationships with new and existing customers*
- *Develop budgets and schedules for customers*
- *Attend educational and business review meetings*
- *Travel within local territory and occasionally overnight for training and meetings*

- *Bachelor's degree required — recent college graduates with a strong aptitude for sales are encouraged to apply*
- *Previous sales experience preferred*
- *CRM experience preferred*
- *Strong computer skills*
- *Technical aptitude*
- *Ability to work independently*
- *Strong organizational and communication skills*
- *Willing to relocate within Florida*

ThyssenKrupp Elevator Corp. is an equal opportunity employer. Applicants will receive consideration for employment without regard to age, sex, race, color, religion, national origin, genetics, disability, marital status, sexual orientation, veteran status or any other protected characteristic required by applicable law.

Applicants with disabilities who require reasonable accommodation in connection with the application process are encouraged to contact us directly.