



You're the Center of All We Do

Be at the Center of a Dynamic Industry Leader!

Polymershapes, headquartered in Charlotte, North Carolina, is the premier distributor of plastic sheet, rod, tube, film, and associated products, with over 70 years of industry-leading heritage. Through our network of 70 stocking facilities, located throughout the US, Canada, Mexico and Chile, we provide thousands of diverse customers and industries access to extensive local inventory from world-class supplier partners.

We are looking for passionate leaders who bring initiative, creativity, and put the customer at the center of all they do!

As a **Sales Intern**, you will have the opportunity to:

- Learn all aspects of Polymershapes including:
 - Markets
 - Products
 - Culture
 - Tools/Resources
 - Customer applications
- Enhance business by participating in:
 - Customer communication
 - Sales process
 - Value/Solution selling
 - Market research/prospecting
 - Value prop development
- Complete an internship-long core project - market research & sale plan development
- Present project summary and results to your team and leadership

Position Description:

- Complete market research on given industry
- Place outbound calls to new and eroded accounts identifying opportunities, decision maker(s) and related customer service needs
- Work in concert with the outside sales force to proactively increase market share
- Assist with inventory management based on customer needs
- Understand market dynamics and develop a sales plan
- Handle customer inquiries, process orders and resolve customer issues promptly

If you have a passion to excel in an organization that requires the highest standards of professionalism and integrity, join the Polymershapes team!