



## Who We Are

AssuredPartners is the fastest-growing independent insurance agency in the United States. Founded in 2011 as a national partnership of leading independent Property & Casualty and Employee Benefits brokerage firms, we're now one of the largest brokers in the nation with offices in 35 states and two countries.

Led by a proven and experienced team of insurance executives, we deliver in-depth knowledge, strong insurance company relationships, and a vast network of industry experts as well as resources. We provide innovative products and solutions that are customized to address the precise needs of our current and future clients.

Partnership. Expertise. Innovation. Passion. Doing the Right Thing. Making a Difference. These are some of the traits that define our culture. We provide a deliberate and well defined path for the next generation of Risk Management Professionals, because we're invested in your success – now and for the long run.

## Emerging Insurance Consultants

**Position Description:** In AssuredPartners Development Program, our recent college graduates will gain an understanding of the Insurance Industry and the distribution models for Insurance Products. The program will provide them with a broad understanding of Business to Business or Business to Consumer sales for Financial Products and a better understanding of the Insurance Broker Industry. They will build valuable skill set in identifying and developing new business opportunities for their clients by developing desired outcomes for specific issues facing private and public entities.

**Primary Responsibilities:** During the first few months, the Emerging Insurance Consultant will help assess issues, develop solutions, negotiate risk transfer contracts, and provide claims advocacy on behalf of policy holders. They will develop critical sales skills in opportunity identification, lead nurturing, effective sales process, and implementation of financial products.

**Qualifications:** Must be graduating from with a Bachelor's degree (B.A.) from a four-year college or university. Ideal candidates will be outgoing, professional, and congenial - with inquisitive personalities and critical thinkers. Candidates must also be driven, self-starting, and entrepreneurial while demonstrating a high level of maturity. Ability to read, analyze, and interpret common business documents, and a high capacity for learning is critical.