



TENTATIVE

COMPETITOR/FACULTY AGENDA

Wednesday, November 1:

3:00 PM - 5:30 PM	Competitor Check-In	Convention Center - Royal Palm
6:00 PM - 6:30 PM	Welcome and Mandatory Meeting for All	Convention Center - Caribbean I-III
6:30 PM - 8:30 PM	Student Networking and hors devours	Convention Center - Caribbean I-III

Thursday, November 2:

7:45 AM	Case Information Distributed	Convention Center - Caribbean II
8:00 AM - 10:30 AM	Round 1A Role-Play**	Results posted at Career Fair
11:30 AM - 5:00 PM	Career Fair	Main Building - Martinique Ballroom
12:00 PM - 2:00 PM	Lunch	Main Building - Martinique Atrium
12:00 PM - 2:30 PM	Round 1B Role-Play**	Results posted at Career Fair
3:30 PM - 5:00 PM	Wild-card A Role-Play**	All results posted to ICSC Facebook Page
6:00 PM - 7:30 PM	Wild-card B Role-Play**	

Friday, November 3:

7:45 AM	ALL Sales Management Case competitors deliver final presentation material to Registration Desk located in the main building - Cayman Ballroom	
8:00 AM - 10:30 AM	Sales Management Case Prelim 1A++	
8:00 AM - 11:00 AM	Round 2 Role-Play	Results posted at the Career Fair
9:30 AM - 4:00 PM	Career Fair	Main Building - Martinique Ballroom
12:00 PM - 2:00 PM	Lunch	Main Building - Martinique Atrium
1:00 PM - 3:00 PM	Round 3 Role-Play (Semi-Finals)	Results announced at Casino Night
1:30 PM - 4:00 PM	Sales Management Case Prelim 1B++	
4:00 PM - 5:30 PM	Speed Selling Competition Round 1	Convention Center - Caribbean IV-V
7:00 PM - 10:00 PM	Casino/Karaoke Night	Convention Center - Caribbean I-III

Saturday, November 4:

8:00 AM - 10:00 AM	Round 4 Role-Play (Final)**	
8:00 AM - 11:00 AM	Sales Management Case (Final)++	
9:00 AM - 11:30 AM	Watch the Final-Four/ Speed Selling Competition (R2)	Main Building - Martinique Ballroom
12:00 PM - 1:30 PM	Awards Luncheon	Convention Center - Caribbean IV-V
2:00 PM	Buses leave for Disney	Convention Center Entrance
11:00 PM	Buses return to Caribe Royale	Convention Center Entrance

****Role-Play competitor's check-in Main Building - Cayman, 20 minutes before your scheduled time**
++ Sales Management Case competitors check-in Main Building - Cayman, 20 minutes before your scheduled time

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