



**Florida State University  
College of Business  
The Sales Institute**

# Fall Seminole Sales Showcase

**Thursday, October 10, 2019** PARKING SPACES RESERVED UNTIL 10:00 AM.

8:30 AM - 10:00 AM - Recruiters setup for the Networking / Recruitment Event, FSU Student Union Ballroom – see parking and unloading logistics

- Student hosts will be available to assist you with unloading and setup of materials.
- Parking is available in the College of Business parking lot; an attendant will be present to direct you – YOU MUST HAVE A PARKING PASS. PARKING SPACES ONLY RESERVED UNTIL 10:00 AM.
- For those arriving after 10:00 a.m., you will need to find alternative parking.

8:00 AM - 11:00 AM - Round 1 of the internal competition. Observers may watch from the Starry Conference room 214 in the College of Business. Buyers assemble at 8:00 AM in COB room 227 and Judges assemble at 8:30 AM in COB room 227.

10:00 AM - 4:00 PM - Career Fair in FSU Student Union, Ballroom.

11:30 AM - 12:30 PM - Lunch available in the FSU Student Union, Ballroom.

5:00 PM - 6:00 PM - Speed Selling Competition for Advanced Sales at the FSU Alumni Center, Ballroom.

6:00 PM - 8:00 PM - Reception and sales majors networking event at the FSU Alumni Center, Ballroom.

**Friday, October 11, 2019** PARKING SPACES RESERVED UNTIL 10:00 AM.

8:30 AM till ... Interview rooms available by prior arrangement.

8:30 AM – 10:30 AM - Final round of internal competition. Watch the final round live in Starry Conference room 214.

11:30 AM – 11:45 AM – Speed Selling Final Round, FSU Alumni Center, Rendina Room.

11:30 AM – 1:30 PM - Awards Luncheon, FSU Alumni Center, Rendina Room.

*Success happens when preparation meets opportunity*